

BioMelbourne Network Trade Mission Singapore & Victoria 2022



Calling Singaporean and APAC companies looking for medtech and healthtech service providers

**Do you want to understand and access the Victorian (Australia) health and medtech ecosystem to support with your product development?
Unsure how or where to begin?**

Find the right partners in Victoria to support you on your journey.

You're invited to register for this high-value opportunity with the Victorian health/medtech sector.

This Trade Mission is an opportunity to be connected to the Victorian Service Sector ecosystem (healthtech/medtech service providers), that underpins the medical device translation and commercialisation activities in Victoria.

As a first step in connecting the Singaporean, Asia Pacific and Victorian ecosystems it will serve as a starting point to develop relationships and deepen connections and collaboration opportunities into the future.

Service providers that can help you include:

- Clinical trial providers
- Product design/development and commercialisation service providers
- Regulatory and international market development stakeholders
- Legal, IP Specialists
- Market strategy and development organisations
- Prototyping and other advanced manufacturing organisations
- Investors

Details

**This will be a
program of online
and face-to-events**

Dates

September, October
and November 2022

Who is it for?

Health and medtech startups and companies looking for service providers.

Why Victoria?

47% of the research service sector in Australia is based in Victoria.

Register for this high-value opportunity to commence your journey, building long-term business relationships with this dynamic and established sector.

**To register your
interest visit**

www.biomelbourne.org

Or scan



What will I get from it?

Participating in this Trade Mission will:

- Explore and connect you with medtech/health service sector in Victoria.
- Explain how to access the sector and make ties.

By participating, Singaporean and APAC sector and Government organisations will familiarise themselves with how the Victorian ecosystem operates and who the key players are within the sector.



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Calling all APAC startups and companies

This Trade Mission is for you!

Details

- **Bioforum - ONLINE** - mid/late-September 2022 - A 1.5-hour introductory forum followed by a Q&A. This forum will showcase how the Victorian and Singaporean ecosystems operate and explain who the key players are within your sector.
- **Bioforum - ONLINE** - October 2022 - What sort of support can Singaporean startups and businesses expect from Victorian service sectors? How can this be accessed? What are the needs and expectations of regional startups from a support sector? We'll share a case study from a successful company who's effectively navigated this process with success.
- **SWITCH Conference** (25 to 28 October 2022) - **IN PERSON** (limited places available) - liaison between participating companies from Victoria to visit to Singapore. This will include an Invest Victoria networking event.
- **Networking - IN PERSON** - October 2022 - Networking session 2. Trade Mission partners and participants will be invited to attend a private networking event in Singapore.
- **Bioforum - ONLINE** - November 2022 - A 1.5-hour forum followed by a Q&A. This event will be tailored to ensure it meets the requirements and needs of participants that are highlighted from the visit to Singapore.

All online sessions will be recorded and provided to registered participants if they are unable to attend the live sessions.

Register your interest before 12 September 2022

[sign me up!](#)

