

• • Director of Commercialisation



University of
South Australia

UniSA
Ventures
Pty Ltd

• • *New role - Adelaide based*

- A wholly owned subsidiary of the University of South Australia, UniSA Ventures Pty Ltd has a sound record of capitalising on commercial opportunities generated by the University's wide-ranging research efforts.
- Working with the recently appointed CEO, you will lead a commercial team of four capable and experienced executives. Your brief is to create and negotiate opportunities leading to transactions based on IP, including licences, spin-outs, joint ventures and other commercial arrangements. Strong internal and external relationship building will be the key to success in this pivotal role.
- You combine superior postgraduate credentials in engineering or the physical sciences with business qualifications, exceptional business acumen and a deal sheet generated through first class negotiation and influencing skills.
- Your global networks span industrial companies, angel investors, VCs and other technology funders.
- Please view the Position Description on www.brookerconsulting.com.au and send a brief CV (Word format, up to 5 pages) to career@brookerconsulting.com.au or ring Jeremy Wurm on 03 9602 1666, in confidence.

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