



MEMBERSHIP PACK



**BioMelbourne
Network**
Progressing BioIndustry



BIOMELBOURNE NETWORK

BioMelbourne Network is a not-for-profit membership association for organisations engaged in biotechnology, medical technology, pharmaceuticals and health innovation in the state of Victoria.

Playing a critical role in connecting clinicians, researchers, finance and industry, BioMelbourne Network supports and promotes the growth of the sector's infrastructure and facilitates the development and commercialisation of new drugs, devices, diagnostics and digital health technologies.

For the past 16 years, the Network has championed an environment that enables our sector to innovate, succeed and influence the evolution of healthcare locally and globally.

The valuable thing about being a BioMelbourne Network Member is the opportunity it provides to easily connect with like-minded individuals passionate about Australia's role in innovative endeavour. BioMelbourne is a forum for peer discussion and interaction and they produce wonderful events that allow those in the biotech community to make their voices heard and share ideas and experiences.

Dr Jackie Fairley,
CEO, Starpharma





VISION

To support the growth of the biotechnology, medical technology and pharmaceutical industry and to position Victoria as a global destination for healthcare innovation.



MISSION

To provide strategic leadership and advocacy that responds to the needs of our members, and to create an environment that supports collaboration, innovation and prosperity.



STRATEGIC THEMES

- Leadership
- Participation
- People
- Place
- Profile
- Policy

MEMBERSHIP

Membership to BioMelbourne Network covers all direct employees of your organisation and may be fully tax deductible.

SUPPORT YOUR SECTOR

BioMelbourne Network provides consistent independent leadership outside of the timeframes of terms of government and is a trusted advisor to the sector.

In partnership with the sector, we aim to bring together Victoria's full expertise in health innovation to achieve scale and global competitiveness.

As an academic BioMelbourne Network gives me huge insight into the challenges being faced by industry and an opportunity to be part of the discussions on policy, strategy and collaboration – it is unique.

Professor Sally McArthur,
Swinburne University of Technology



WE DO THIS BY:

- Working with the government to optimise policy, tax and regulatory settings
- Running 50 events of varying sizes per year that offer access to key stakeholders, local and international intelligence and networking opportunities
- Promoting state and federal programs and initiatives
- Working with the Victorian State Government to lead and co-ordinate international trade missions
- Collaborating with other relevant industry associations to promote cross-sectoral engagement and global connectivity
- Inviting international industry representatives to Victoria, hosting their stay and facilitating introductions with our member organisations
- Promoting Victoria as a 'unique biotech destination' to international press and engaging with local, national and international press on behalf of the sector
- Representing the sector at key local, national and international events
- Supporting smaller businesses to grow their operations in Victoria by providing advice and relevant introductions

OTHER MEMBER BENEFITS

In addition to supporting the sector, your membership also offers a number of direct benefits to your organisation and your employees.

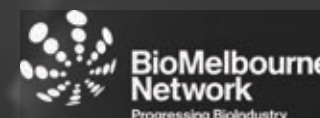
- Invitations to networking events and access to key stakeholders
- Access to industry knowledge and sector trends
- Promotional opportunities
- Facilitated introductions
- Strategic insights and advice
- Use of our office when in Melbourne's CBD

To read more about engaging with the Network and making your membership work for you, visit:

www.biomelbourne.org/membership

Being a BioMelbourne Network Member has been incredibly valuable for us as a start-up. The hardest thing when being so new to an Industry and starting out is generating a network.

Jacqueline Savage,
MedCorp Technologies



MEMBERSHIP APPLICATION

Company Details

Please email a description of your organisation & company logo to info@biomelbourne.org. This will enable us to promote your organisation on our website.

Social Media

Let us know how to access you on the following:

Twitter: _____

LinkedIn: _____

COMPANY DETAILS

Company Name: _____

Company Representative's Name: _____

Position: _____

Dietary Requirements: _____

Address: _____

State: _____ Postcode: _____

Phone: _____ Mobile: _____

Email: _____ Website: _____

Assistant's Name: _____

Assistant's Phone: _____

Assistant's Email: _____

Classification of primary business activity:

- ☐ Biotech & Pharmaceuticals
- ☐ Medtech & Digital
- ☐ Life Sciences Related Sectors
- ☐ Academic Research Organisations
- ☐ Hospital & Healthcare

- ☐ R&D Services
- ☐ Industry Support Services
- ☐ Government & Not-for-profit
- ☐ Other

MEMBERSHIP TYPE

Membership fees are tax deductible.

- ☐ **Corporate**
\$3,800 per annum excl. GST
- ☐ **SME**
\$2,250 per annum excl. GST
- ☐ **SME-Micro**
\$1,400 per annum excl. GST
- ☐ **Professional**
\$1,150 per annum excl. GST
- ☐ **Entrepreneur Membership**
\$500 per annum excl. GST

DECLARATION

I wish to become a member of BioMelbourne Network Incorporated and agree to be bound by the Rules of Association for the time being in force.

Signature of Corporate Member

NOTE: This application for membership is subject to the approval of the Board of BioMelbourne Network.