



Going Global – INDIA

Accessing Healthcare Markets in India:

Building business partnerships

SPEAKER PROFILE

Mr Swami Swaminathan

Chairman & a Co-Founder of CIIQ Healthcare Catalysts Private Limited



Swami Swaminathan is the Chairman & Co-founder of CIIQ Healthcare Catalysts Private Limited, in addition to his role as Chairman/ Director/ Advisor for a clutch of corporations engaged in: Reengineering of Healthcare Delivery systems with a focus on Tier 2 and Tier 3 towns & cities, and; assisting mid-sized corporations across business verticals to be future ready in their journey of Growth through Talent & Technology interventions.

Swami in his earlier role as Executive Chairman of Manipal Health Enterprises, provided direction and leadership to the Healthcare business expanding the footprint of Manipal Hospitals in new geographies both within & outside India. Through new business models leveraging technology & through joint ventures, expanded capacities in existing properties & building new Hospital assets through acquisitions have been some of the contributions that Swami has made to Manipal Health Enterprises. With his focus on People, Processes, Metrics & Operational Excellence Swami has enabled enhancing a robust platform for continued business growth of Manipal Health Enterprises. Swami was also the initiative lead for the “Bridging the Health Divide- Leveraging Digital India” sponsored by NASSCOM (Association of Software & Services Companies in India) and NATHEALTH (Association of Healthcare Services & Products providers in India).

Prior to joining Manipal Group, Swami was the Managing Director & Chief Executive Officer of Infosys BPO (a fully owned subsidiary of Infosys Ltd) with annual revenues of over USD 600 million & industry leading profitability. Swami led the firm building a 25000 + team worldwide, of over 65+ different nationalities in their workforce, with global operations in 6 centers in India and over 18 centers outside India in Americas, Europe, China, LATAM and APAC.

Swami has over 40 years of rich and varied experience in General Management, Finance & Accounting, Sales & Marketing, International Trading and Human Resources Management. He has performed multiple roles in Sales, Marketing and Operations, leading global teams in the Automobiles, Consumer Durables, Technology, Manufacturing and Services industries. He has also been associated with infrastructure projects in India and overseas. Swami has successfully concluded & executed several M&A projects across US, Europe, APAC, Middle East & India in multiple business verticals.